



November 12, 2008

RE: Equipment Detention and Cargo Storage

Dear Valued Customer,

This letter is to inform you of the general nature of our equipment policy. All detention and storage charges shall follow the rules and rates set forth in our Surface Transportation Board tariff available at www.shipaml.com.

Alaska Marine Lines prides itself in providing the greatest value to our customers in the regions we serve. Our fleet of chassis and container equipment is instrumental in achieving efficiency that allows us to offer reliable, consistent service at low costs in comparison with other transportation modes.

Our full-load freight rates provide for a shipping container during transportation and delivery of your cargo. Once cargo arrives at its destination it is important that we deliver the cargo to you without delay so the container can be emptied, returned and made available for the next freight move in a reasonable period of time. Recently, the rising price of steel has driven the cost of new and replacement equipment to unprecedented high levels. During the summer season we often lease containers to make up any shortage caused by undelivered containers or containers used to store delivered freight at customer loading docks, construction sites and other locations.

We have recently amended our tariff to allow for five free days of container use beginning upon arrival at the destination port. This is an increase in free time from the previously allowed two days. If you elect to leave your cargo in the container beyond those five days you will receive a bill for the additional use of that equipment. In addition, if we are providing a chassis for the container and it is spotted at your place of business or jobsite there will also be charges for the chassis.

If you have questions about the use of AML equipment, please contact your local AML Terminal or Sales Representative. Should you need long term rental or purchase of container equipment for storage or other purposes we will be happy to put you in contact with sales or leasing companies who specialize in this business.

Sincerely,

ALASKA MARINE LINES, INC.

Dave Curtis
Vice President - Pricing